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May 2017 Newsletter

7 Steps to Successfully Motivating Project Teams

Research and experience has taught us that when people feel a sense of personal commitment, responsibility and accountability to a project (or task) they are much more likely to be motivated to work hard. Further, when people are motivated they not only work hard but they are more likely to help and voluntarily assist their coworkers.

Most people feel this sense of commitment when they have actively participated in planning and decision making for the project. Also, people who have concrete goals tend to be more motivated to work harder and longer than people who just told to do their best.

Try these seven steps for planning and decision making to get the most from people:



1) Hold a planning meeting. When you are developing the overall plans for the project, but before you have made any firm decisions, hold a meeting with all the major team members.

Talk to your team and let them know about the project goals, general constraints, which aspects of the project have already been decided, and the decisions that have yet to be made.

Ask for suggestions, opinions, comments, and ideas about the remaining decisions. Be honest about requesting advice; people are quick to recognize token requests. Take notes on their suggestions and ideas. Later, try to incorporate as many as possible into the final project.

2) When you are delegating...

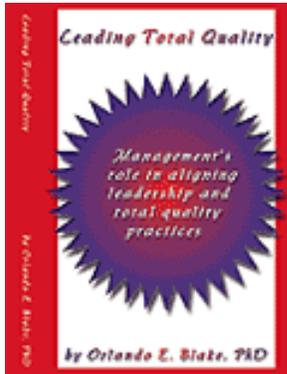
7 Steps to Successful Motivating Project Teams

FREE ASSESSMENT

What are your leadership traits?

Following are several self-assessment questions that might be useful in determining whether you will face particular great challenges in riding the waves of management and leadership. Take the [free assessment](#) now.

FEATURE BOOK



Leading Total Quality

By: Orlando E. Blake, PhD, CPT

This book is designed for anyone interested in improving quality at all levels of any organization. Quality should not be just a buzz word in your organization; it is your job.

[Order Here](#)

Call me today to discuss how to approach resolving conflicts and how to solve interpersonal, business, or other conflicts. I would be happy to learn more about your organization.

Sincerely,

Orlando E. Blake, PhD, CPT

The Blake Group
Organizational Consulting LLC
520.455.9393 / 877.844.4969
www.blake-group.com
oeb@blake-group.com



[Contact Me](#)

Testimonials

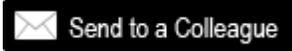
"Superior performance by the mediator in trying circumstances... would unconditionally recommend his services."

Christopher N. Oberg, Ph.D.
Executive Vice President
Western University of Health Sciences

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